



C.G. Frink
President

Northeast Information Systems Selected to Attend Technology Assurance Group's Annual Convention

Northeast, NY— February 26, 2018 – Northeast Information Systems, a leading managed technology services provider, announced today that the company has been selected to attend Technology Assurance Group's 18th Annual Convention in San Diego, California on April 28th through May 2nd. TAG is an organization of managed technology services providers (MTSPs) in North America representing \$350 million in products and services. The focus of the convention is enhancing the customer experience. An impressive lineup of CEOs, futurists, tech experts, professors, researchers, authors and speakers will share valuable information on this very important theme.

"It is an honor to be selected to attend the industry's most popular event and share our unique approach to the customer experience with other like minded MTSPs from across North America," stated C.G. Frink, President of Northeast Information Systems. "It gives us a chance for leaders to be amongst other leaders and the

creativity and innovation that emerges from that type of environment is always invigorating. As a company, we're constantly researching new ways to serve our customers and being around other CEOs who are dedicated to the same exceptionally high levels of service always helps us gain new ideas to improve our customers' experience."

The convention will showcase world renowned customer experience keynote speakers and authors like Shep Hyken, Dr. Jeane Twenge, and Jason Young. These experts will enlighten attendees on how to amaze every customer everytime, leverage the talents of the millennial and iGen generations to deliver a phenomenal customer experience, and highlight ways to create a customer centric culture to develop the ideal customer relationship.

"It's important for us to always be one step ahead," reiterated Mr. Frink. "We consider it our obligation to constantly be educating ourselves and discovering new solutions. That's why we invest

in events like these, they give us great ideas, excellent opportunities to collaborate and it helps us maintain our leadership position in our industry."

About Northeast Information Systems

For over 45 years and 3,000 customers, Northeast Information Systems has been the right choice for business technology solutions in Upstate NY & Vermont. The company's primary focus is to leverage advanced voice, data and video technologies to improve our customer's business processes resulting in greater profitability, improved security and increased customer satisfaction. Northeast Information Systems employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support.

The company's local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service

response within 2 hours. Northeast Information Systems does business throughout New York, Vermont and nationwide via our network of authorized distributors.

For more information on Northeast Information Systems, call (800) 642-3147 or visit www.nistel.com.

About Technology Assurance Group (TAG)

Technology Assurance Group is an organization of leading managed technology services providers (MTSPs) in North America representing \$350 million in products and services. TAG Members integrate all technology solutions including IT, cloud-based technologies, cybersecurity, telecommunications, AV, video surveillance, access control and managed print. Members benefit

from best business and management practices, advanced sales training programs and processes, in-depth financial analysis and industry benchmarking, professionally led peer group interaction, marketing and lead generation programs, and strategic partnerships with technology manufacturers. For more information on TAG, please call 858-946-2108 or visit www.tagnational.com.